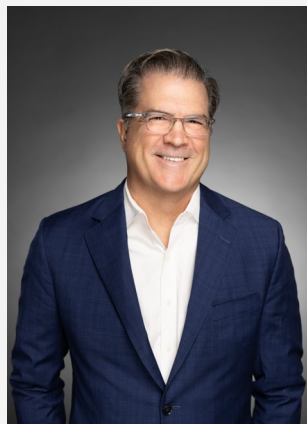


BIOGRAPHY



Philip Hayes
Senior Vice President
West Region Wealth
Advisor

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EXPERTISE

Philip Hayes is a Senior Vice President and Regional Wealth Advisor responsible for the West Region, based in the San Francisco office. Phil works exclusively on our complex individual and family relationships for ultra-high net worth clients who desire a multi-disciplinary and multi-generational wealth plan.

EXPERIENCE

Phil is an experienced financial services professional and senior executive leader. With over twenty years at Bessemer Trust, Phil served as Managing Director and Senior Fiduciary Counsel for the West Region. He was also the Deputy Trust Head at First Republic Trust Company and has extensive experience in estate planning. Phil is a Fellow of the American College of Trust and Estates Counsel (ACTEC). For many years, Phil has given an array of financial and estate planning presentations to professional organizations and has been published in several legal journals.

EDUCATION & CREDENTIALS

Phil has a Bachelor of Arts degree in Economics from UCLA and a J.D. degree from UC Law, San Francisco (formerly University of California, Hastings College of Law). Phil is a Fellow of the American College of Trust & Estate Counsel. Previously, he served as President of the San Francisco Estate Planning Council, Co-Chair of the Individual and Fiduciary Income Tax Committee, ABA Real Property Trust and Estates Section, and served on the Executive Committee of the State Bar of California Trusts and Estates Section. Phil has been named by Chambers as a Top Ranked High Net Worth Wealth Manager in 2023 and 2024.

INTERESTS

Phil has spent most of the last 20 years keeping his three daughters out of trouble. When not parenting he enjoys Masters swimming, playing guitar, following UCLA sports, and fronting Tammy's Camaro, a 9-piece deep tracks cover band.